

FIDAE 2024

UNLIMITED OPPORTUNITIES

9-14

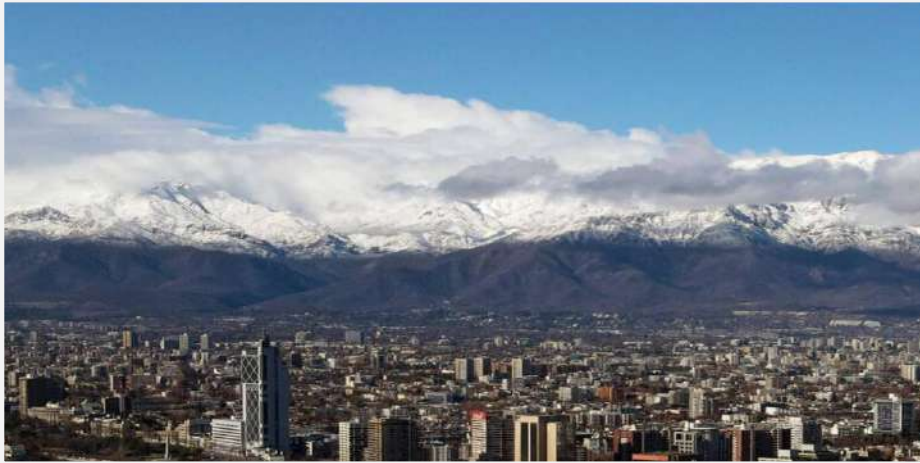
APRIL 2024

ARTURO MERINO BENITEZ AIRPORT

SANTIAGO - CHILE



CHILE STRENGTHS IN THE REGIONAL SCENARIO



A LATIN AMERICAN HUB

- **Trade Agreements** than anyone on the planet.
- We are **globally connected**
- We are part of the **world economy**
- **Integration and technology** have allowed us to **become an entrance door to the Pacific Alliance.**

CHILE

#1 in LATAM

FAVORABLE BUSINESS ENVIRONMENT

BEST PLACE TO BUSINES



BILATERAL RELATIONS

The relationship between Chile and Japan

- In 1897 a Treaty of Friendship, Commerce and Navigation was signed, setting the ground for the establishment of diplomatic relationship between both countries.
- 2021 Memorandum of Collaboration to strengthen the technical exchange on Information and Communication Technologies between the Undersecretariat of Telecommunications of Chile (SUBTEL) and the Ministry of Interior and Communications of Japan (MIC).
- Work and Holiday Program (Working Holiday). February 23, 2018.
- Memorandum of Cooperation on a Disaster Risk Reduction Training Program between Japan International Cooperation Agency (JICA) and Chilean International Cooperation Agency (AGCI).

JAPAN AT FIDAE



- Business opportunity.
- Contacts with new customers.
- Income of products in the region.
- All in one place, the best place for business
- Meetings with high level authorities.
- Commercial support to participating companies.

***FIDAE 2024
“UNLIMITED
OPPORTUNITIES”***



***WHEN
FIDAE
BEGAN***

EL BOSQUE
(1980)

CERRILLOS
(1992)

PUDAHUEL
(2006)

EARLY 1980

- FIDA
- 50° ANNIVERSARY OF THE CHILEAN AIR FORCE



TWO ROLES

- AERONAUTICAL CONSCIENCE
- BUSINESS PLATFORM

SINCE 1990

- FIDAE ADDS THE SPACE FIELD

PRESENT DAY

- FOREMOST AEROSPACE, DEFENSE AND SECURITY EXHIBITION IN THE REGION

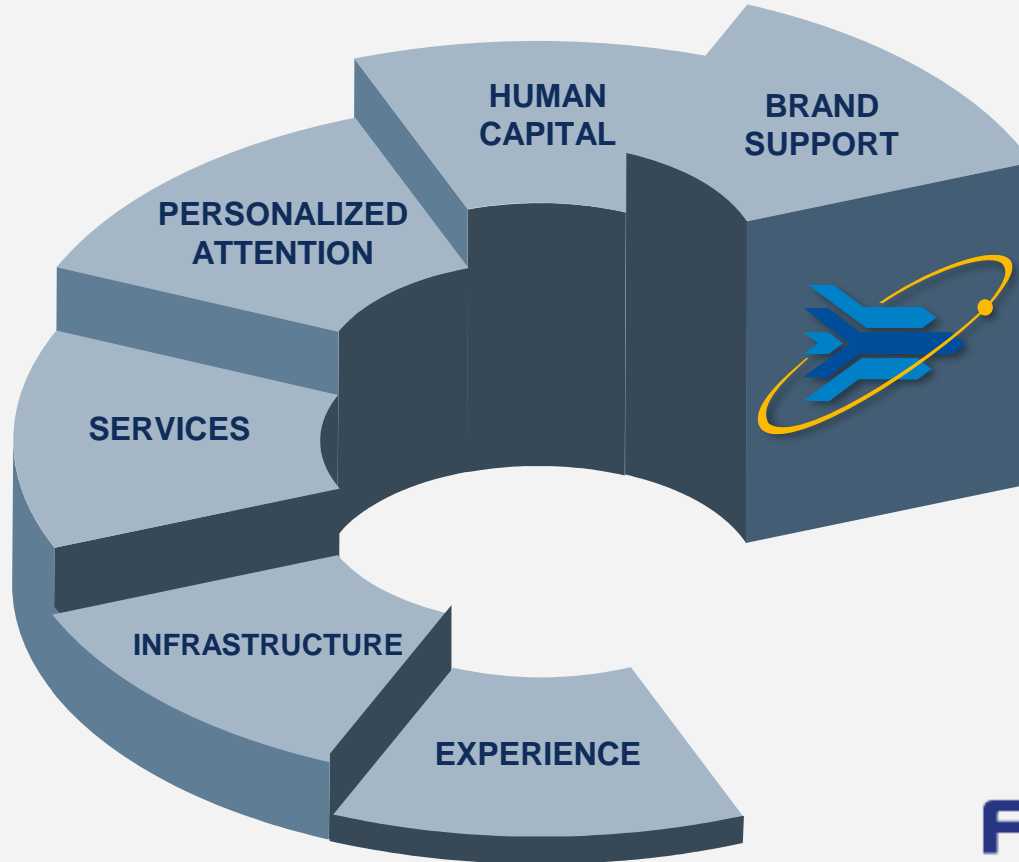
TWENTIETH-THIRD EDITION

EFFECTIVE PLATFORM TO PROMOTE THE MARKET.

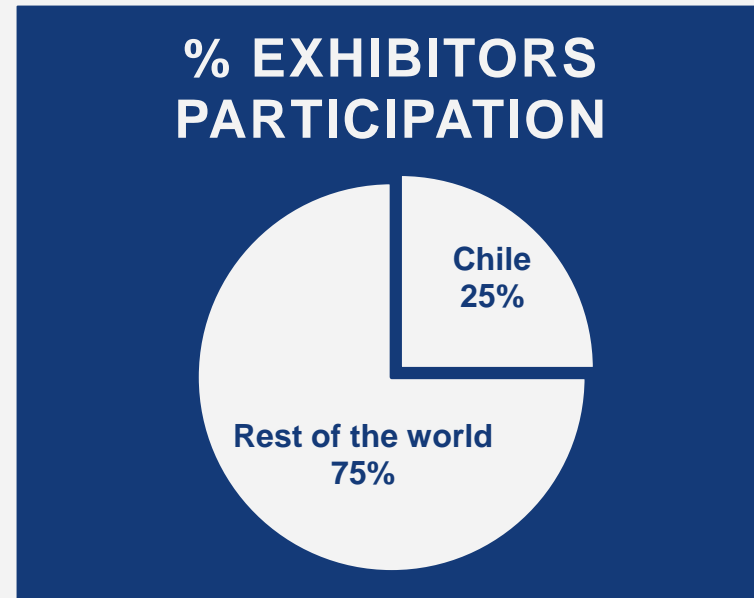
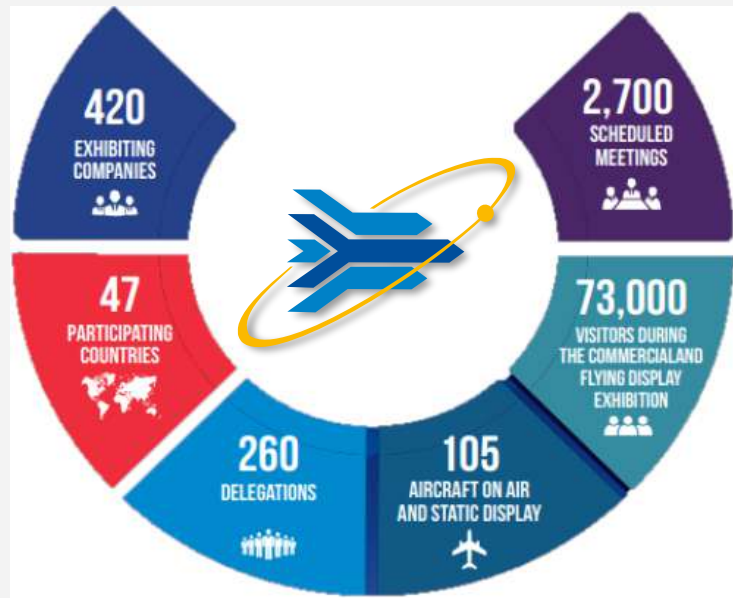


FIDAE TODAY

STRENGTHS



STATISTICS FIDAE 2022



BUSINESS AREAS



CIVIL AVIATION



MILITARY AVIATION & DEFENSE
TECHNOLOGY



AIRCRAFT MAINTENANCE



AIRPORT SERVICES



WEAPONS, ARMAMENTS &
COMBAT CONTROL SYSTEMS



SPACE TECHNOLOGY



UAV / RPA / DRONE



CYBERSECURITY

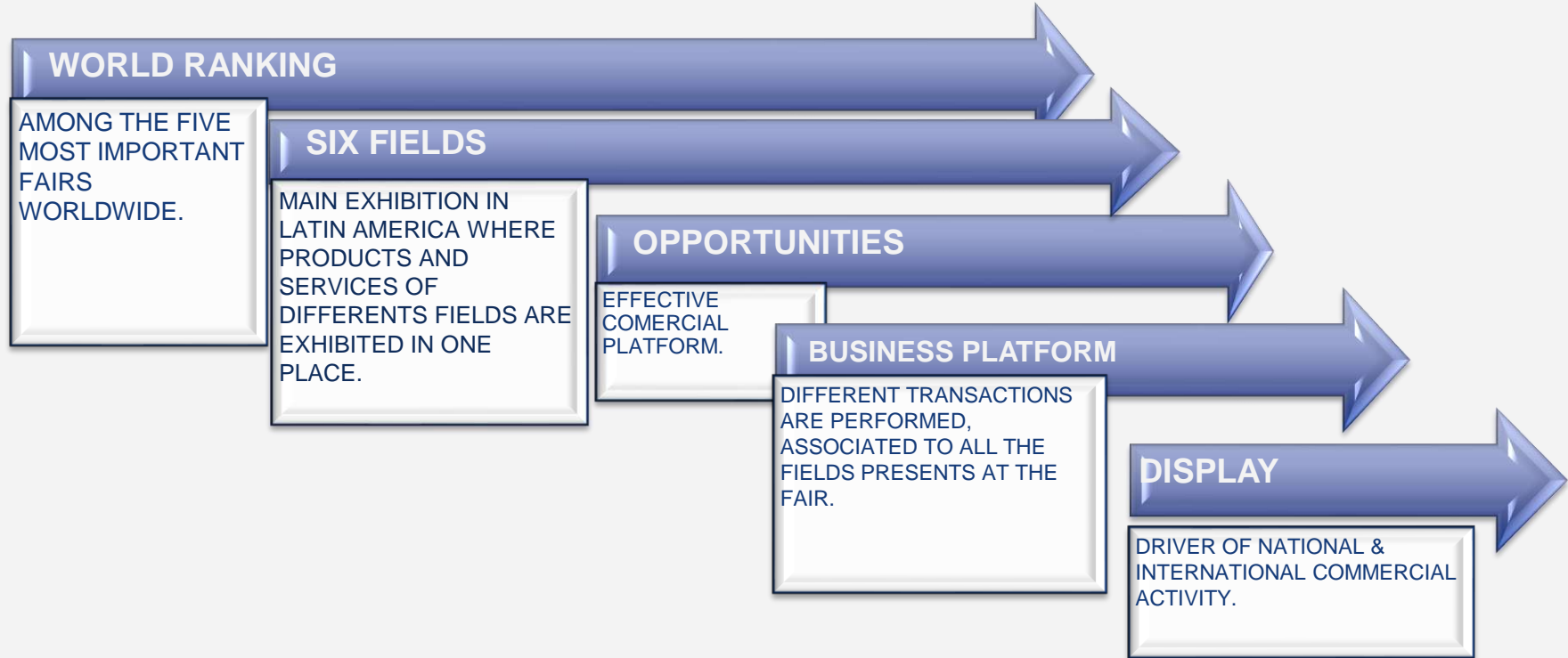


HOMELAND SECURITY



ORGANIZATIONS, FAIRS AND
ASSOCIATIONS

WHY FIDAE



FIDAE 2024

“UNLIMITED OPPORTUNITIES”

**+120 OFFICIAL
DELEGATIONS
INVITED**

**JOINT COMMANDS
AIR FORCES
ARMIES
NAVIES
POLICE
SPACE AGENCIES**



**OFFICIAL DELEGATIONS
FROM AROUND
THE WORLD**



**THEME PAVILIONS:
CHILEAN SME
AND
SPACE TECHNOLOGY**



**OPPORTUNITIES
FOR PUBLICITY AND
SPONSORSHIPS**



**OFFICIAL
CONFERENCES**



FIDAE 

29 CHALETs
2,656 mts2

6 EXHIBITORS
HALLS
15,250 sqm

AIRCRAFT
DISPLAY
62,903 sqm.

OUTDOOR
SPACE
2,783 sqm.

ADVERTISING
AND
SPONSORSHIP
More tan 55
alternatives.



* 33,015 sqm of services



FIDAE 2024

- SPACE SNSAT
- TRAYECTORY
- 44 YEARS CREATING UNLIMITED OPPORTUNITIES
- FIDAE AND THE COMMUNITY
- SPREAD AERIAL AWARENESS
- BUSINESS PLATFORM

CONCLUSION

- ✓ Possibility of new business lines in Latin America.
- ✓ Possibility of establishing alliances with companies, government institutions in Latin America, and decision-makers in the area.
- ✓ Chile's economic leadership, and the Air Force's prestige ensures the participation of civil and military official delegations, with decision-making authorities.
- ✓ Meeting of Commanders of Logistic Commands.
- ✓ Space Summit that will address the development of the National Space System.

FERIA INTERNACIONAL DEL AIRE
Y DEL ESPACIO

FIDAE 2024

OPORTUNIDADES SIN LÍMITES



APOYADO POR EL GOBIERNO DE CHILE ORGANIZADO POR LA FUERZA AÉREA DE CHILE

WWW.FIDAE.CL



9-14

ABRIL 2024

AEROPUERTO ARTURO MERINO BENÍTEZ

SANTIAGO - CHILE